



Is Megahertz Enough?

*An IDC White Paper
Sponsored by AMD*

Analyst: Shane Rau

INTRODUCTION: WHAT'S THE PROBLEM?

PC buyers usually rely on the clock speed (megahertz) of a PC's microprocessor to determine their purchasing decision. Because the industry lacks a simple, universally accepted way to judge performance, users have become conditioned to substituting clock speed to gauge how fast their applications will run.

This practice has grown common over many years because:

- The popularization of the PC among general consumers has increased the available pool of buyers unfamiliar with factors in PC performance.
- The growth of the direct model of PC purchases has made it more likely that the actual end user will buy a PC for himself or herself without the help of a third party familiar with factors that influence PC performance.
- The increasing sophistication of the PC exposes the buyer to a growing number of often arcane technical specifications, from which clock speed promises a convenient escape.

The clock speed of PC processors has reached over 3,000MHz. This clock speed is 600 times more than the 5MHz of the first PC processors. Despite that advancement in clock speed, applications do not run 600 times faster. The fact that PC performance does not scale directly with clock speed indicates clock speed does not tell PC buyers everything they need to know to gauge PC performance. Since, IDC forecasts, the 135.5 million PCs sold in 2002 will represent an approximately \$172 billion industry, an unreliable performance measure influencing such a staggering amount of revenue is a significant problem for both PC buyers and the PC industry.

www.idc.com

5 Speen Street • Framingham, MA 01701 USA • Phone 508.872.8200 • Fax 508.935.4015

IDC OPINION

What does a proper measure of PC performance do? Why shouldn't PC buyers use processor clock speed exclusively?

IDC believes that a proper measure of performance reflects how much work a PC does in a given period of time. That requires knowing how much time the PC worked and how efficiently it worked. Clock speed alone is not a good measure of PC performance because it does not account for performance efficiency. Efficiency is determined by other factors.

Those factors include the processor architecture and how the rest of the PC — the graphics controller, main memory, hard drive, and so on — contributes to the work that gets done. Since a PC has many components and simultaneous tasks, clock speed only represents one facet of one component and is not enough to measure the real performance of the entire system.

WHAT HAPPENED TO CLOCK SPEED?

At the start of the PC industry, PC buyers used clock speed to gauge performance because different PC processors were on par in efficiency. Part of IBM's decision to use x86 processors for the original IBM PC was to ensure multiple sources of compatible components. In ensuring x86 compatibility, processor vendors developed processors that were similar in their internal designs, or architectures. As a result, clock speed became the distinguishing characteristic of the PC processor.

The situation changed, however, in the middle and late 1980s as the PC began to serve a greater variety of tasks and applications. More than word processors, PCs became drawing tools, entertainment appliances, and communication devices. They also began going outside the office and into homes, on the road, and into the back office where only mainframes and mini-computers used to reside. From the increasingly varied uses and locales evolved a greater number of user profiles, or usage models, with special requirements for PCs to fulfill.

Accordingly, processor designs evolved, but not merely by scaling the clock speed.

Accordingly, processor designs evolved, but not merely by scaling the clock speed. In October 1985, for example, Intel introduced the 80386 processor, which doubled the amount of transistors in the prior generation's 80286 processor and introduced 32-bit computing to the PC. These advances were far more beneficial to PC performance than the advance from the 80286's 12MHz to the 80386's 16MHz. Advances that took place in subsequent designs made the processor's job easier by integrating small memory caches that stored the data closer to the processor core. Designers also improved efficiency by integrating other components, such as float-

Copyright © 2002 IDC. Reproduction without written permission is completely forbidden.

External Publication of IDC Information and Data — Any IDC information that is to be used in advertising, press releases, or promotional materials requires prior written approval from the appropriate IDC Vice President or Country Manager. A draft of the proposed document should accompany any such request. IDC reserves the right to deny approval of external usage for any reason.

Printed on
recycled
materials



Due to the different requirements of specific form factors and segments, different processors from even the same vendor began to deliver varied performance at the same clock rate.

ing point units, and introduced more efficient techniques of data processing, including adding more processing lines (pipelines) and processing data and instructions to run the critical tasks first. Designers also found ways to make processors work better in the context of the entire system by introducing new instructions (e.g., MMX™ and 3DNow!™ Professional for multimedia) that were optimized for richer data processing and by giving the processor a faster front-side bus to the rest of the system.

Due to the different requirements of specific form factors and segments, different processors from even the same vendor began to deliver varied performance at the same clock rate. The issue became more apparent when vendors like AMD moved to develop their own architectures that, while still compatible with the x86 instruction set, took different approaches to maximize performance. These approaches included changes that impacted both the processor and the system (e.g., improved front-side buses).

WHY HAVEN'T WE REPLACED CLOCK SPEED YET?

IDC believes that, despite the increasingly visible awareness within the industry of the inadequacies of clock speed, PC buyers continue to use it because there are no adequate industrywide metrics available. They like clock speed because it is simple — the perception is that a higher number means better performance — and universally understood. For its part, the PC industry struggles against the sheer difficulty of replacing such an entrenched measurement. One attempt to supply a new measurement, the PR Rating introduced in 1996, failed because it never achieved widespread acceptance. At the same time it lost credibility with PC buyers because it was confusing and didn't reflect individual usage models, it also lost credibility in the industry because each vendor assigned the rating itself without third-party verification and without full disclosure about the details of the underlying tests. As a result, the PR Rating never had the weight of the entire industry behind it.

However, we also believe that new forces of change are emerging. These include:

- Increasing recognition that performance does not scale directly with clock speed
- Mounting disparity of underlying architectures and clock speeds —of processors from the same vendor and from different vendors — that defy easy comparison
- Acknowledgement that other components, such as graphics processors and memory, could have as much impact on overall PC performance as processor speed
- Rise of other factors in the overall PC purchase decision, such as cost, features, upgradeability, portability, battery life, and connectivity

Processor vendors increasingly reflect the need for a more balanced approach in the way they convey performance.

- Within a given architecture, scaling clock speed alone will reach diminishing returns. Also, measures to counteract transistor current leakage, energy consumption, and heat output are increasing the system cost.
- Processors comparable in performance to processors with higher clock speeds not valued equally

Processor vendors increasingly reflect the need for a more balanced approach in the way they convey performance. AMD now names its AMD Athlon™ XP processors with model numbers that indicate the performance of each processor relative to other AMD Athlon XP processors and the prior AMD Athlon family of processors. The company adopted model numbers to discourage megahertz-to-megahertz comparisons. Motorola, supported by its system partner Apple, has historically tried to balance clock speed and efficiency in its PowerPC processors through a number of architectural innovations, including its AltiVec technology for multimedia processing and the use of multiple levels of cache. Even Intel, the leading proponent of megahertz, has long used architectural innovation (such as advances in front-side bus speed) to improve the efficiency of its processors. Intel also is raising public awareness by pouring substantial resources into its upcoming mobile processor, code-named Baniyas, which will operate at lower clock speeds than the current Pentium® 4 processors. Intel will market the processors on factors like long battery life, small size, low weight, and wireless connectivity, features for which clock speed cannot be the sole measure. The need for a more balanced approach to performance will grow as future processor and system architectures continue to diverge. For example, Transmeta's upcoming 256-bit VLIW processor, code-named Astro, will break further away from the industry's standard processor architecture and the AMD Athlon™ 64 processor, with an integrated memory controller, will innovate further away from the industry's standard partitioning.

Changing this situation will be a significant challenge for the industry because the standards are very high.

CHALLENGES TO INDUSTRY

While the PC industry's products have evolved, its performance measures have not. As a result, the industry has lost the ability to communicate product performance effectively. Changing this situation will be a significant challenge for the industry because the standards are very high. IDC believes that the PC industry owes buyers a new measure that is:

- System based. PC performance is about the whole system of interdependent components, not just the processor.
- Simple. Any new measure must be as easy to understand as clock speed.
- Flexible. Novices should be able to look at just one or a few numbers. Advanced users, however, should be able to go deeper into their research on PC performance, should they choose.
- Tailored to usage models. In order to be useful and relevant to buyers, a measure must reflect how a PC will be used.

- Built around clock speed and efficiency for delivered application performance. Processor and system architectures reflect a series of different design decisions. Designers will continue to rely on both factors to improve application performance.
- Consistent. While underlying tests will evolve to enhance the measure's ability to convey performance, the actual measure presented to PC buyers must remain consistent.
- Repeatable. Allowing for margin of error, the underlying tests run on a PC must give the same or similar results when run again independent of who is doing the testing.
- Transparent. In order to be credible, the underlying tests and the testing methodology must be open to scrutiny.
- Given broad industry support. PC buyers should only accept a single, unified method. It's not acceptable to have competing methods from multiple sources and different backers in each camp.
- Administered by a credible, independent party. All parties involved must trust that all products are being measured fairly and impartially.
- Systematically updated. In order to evolve with changing usage models and configurations, the measure would need to be updated accordingly.

When lacking a true measure of PC performance, all PC buyers should ask prodding questions: What is clock speed not telling me about the processor's and the system's performance? Isn't good PC performance more than just a matter of the processor? With only clock speed to go on, how am I supposed to gauge how fast my applications will run?

CHALLENGES TO BUYERS

PC buyers of all kinds must insist on industry action. When buying a PC, consumers should demand an indicator of how a certain PC is suitable to run their applications and meets their individual needs. To ensure a higher return on investment, corporate and commercial buyers should insist that their requests-for-proposals account for more than frequency when evaluating performance. When lacking a true measure of PC performance, all PC buyers should ask prodding questions: What is clock speed not telling me about the processor's and the system's performance? Isn't good PC performance more than just a matter of the processor? With only clock speed to go on, how am I supposed to gauge how fast my applications will run?

CONCLUSION

IDC believes that tackling these challenges will benefit the industry by allowing vendors and users to segment the market and help it grow in the future. Traditional scaling is not enough and will not help the industry prosper. Measurements that judge PC performance based on more than traditional scaling will encourage more diverse ways of achieving higher performance. They will also acknowledge that good performance can be many things, such as fast applications, but also long battery life and high frame rate. In the meantime, don't base your buying decision on megahertz alone and, whenever possible, rely on industry benchmarks that will give you a more accurate picture of the performance of the entire system.

IDC Worldwide Offices

CORPORATE HEADQUARTERS

IDC
5 Speen Street
Framingham, MA 01701
United States
508.872.8200

NORTH AMERICA

IDC Canada
36 Toronto Street, Suite 950
Toronto, Ontario M5C 2C5 Canada
416.369.0033

IDC California (Irvine)
18831 Von Karmen Avenue
Suite 200
Irvine, CA 92612
949.250.1960

IDC California (Mountain View)
2131 Landings Drive
Mountain View, CA 94043
650.691.0500

IDC New Jersey
75 Broad Street, 2nd Floor
Red Bank, NJ 07701
732.842.0791

IDC New York
2 Park Avenue
Suite 1505
New York, NY 10016
212.726.0900

IDC Texas
100 Congress Avenue
Suite 2000
Austin, TX 78701
512.469.6333

IDC Virginia
8304 Professional Hill Drive
Fairfax, VA 22031
703.280.5161

EUROPE

IDC Austria
c/o Loisel, Spiel, Zach Consulting
Mayerhofgasse 6
Vienna A-1040, Austria
43.1.50.50.900

IDC Benelux (Belgium)
Boulevard Saint Michel 47
1040 Brussels, Belgium
32.2.737.76.02

IDC Denmark
Omøgade 8
Postbox 2609
2100 Copenhagen, Denmark
45.39.16.2222

IDC Finland
Jarrumiehenkatu2
FIN- 00520 Helsinki
Finland
358.9.8770.466

IDC France
Immeuble La Fayette 2
Place des Vosges Cedex 65
92051 Paris la Defense 5, France
33.1.49.04.8000

IDC Germany
Nibelungenplatz 3, 11th Floor
60318 Frankfurt, Germany
49.69.90.50.20

IDC Italy
Viale Monza, 14
20127 Milan, Italy
39.02.28457.1

IDC Netherlands
A. Fokkerweg 1
Amsterdam1059 CM, Netherlands
31.20.6692.721

IDC Portugal
c/o Ponto de Convergancia SA
Av. Antonio Serpa 36 - 9th Floor
1050-027 Lisbon, Portugal
351.21.796.5487

IDC Spain
Fortuny 18, Planta 5
28010 — Madrid
Spain
34.91.787.2150

IDC Sweden
Box 1096
Kistagangen 21
S-164 25 Kista, Sweden
46.8.751.0415

IDC U.K.
British Standards House
389 Chiswick High Road
London W4 4AE United Kingdom
44.208.987.7100

LATIN AMERICA

IDC Latin America
Regional Headquarters
8200 NW 41 Street, Suite 200
Miami, FL 33166
305.267.2616

IDC Argentina
Trends Consulting
Rivadavia 413, Piso 4, Oficina 6
C1002AAC, Buenos Aires, Argentina
54.11.4343.8899

IDC Brazil
Alameda Ribeirao Preto, 130
Conjunto 41
Sao Paulo, SP CEP: 01331-000 Brazil
55.11.3371.0000

International Data Corp. Chile
Luis Thayer Ojeda 166 Piso 13
Providencia
Santiago, 9, Chile
56.2.334.1826

IDC Colombia
Carerra 40 105A-12
Bogota, Colombia
571.533.2326

IDC Mexico
Select-IDC
Av. Nuevo Leon No. 54 Desp. 501
Col. Hipodromo Condesa
C.P. 06100, Mexico
525.256.1426

IDC Venezuela
Calle Guaicaipuro
Torre Alianza, 6 Piso, 6D
El Rosal
Caracas, Venezuela
58.2.951.1109

CENTRAL AND EASTERN EUROPE

IDC CEMA
Central and Eastern
European Headquarters
Male Namesti 13
110 00 Praha 1
Czech Republic
420.2.2142.3140

IDC Croatia
Srednjaci 8
1000 Zagreb
Croatia
385.1.3040050

IDC Hungary
Nador utca 23
5th Floor
H-1051 Budapest, Hungary
36.1.473.2370

IDC Poland
Czapli 31A
02-781 Warszawa, Poland
48.22.7540518

IDC Russia
Suites 341-342
Orlikov Pereulok 5
Moscow, Russia 107996
7.095.975.0042

MIDDLE EAST AND AFRICA

IDC Middle East
1001 Al Etihad Building
Port Saeed
P.O. Box 41856
Dubai, United Arab Emirates
971.4.295.2668

IDC Israel
4 Gershon Street
Tel Aviv 67017, Israel
972.3.561.1660

IDC South Africa
Building 9, Pebble Beach
Fourways Golf Park
Roos Street
Fourways, Gauteng
South Africa
27.11.540.8000

IDC Turkey
Tevfik Erdonmez Sok. 2/1 Gul
Apt. Kat 9D
46 Esentepe 80280
Istanbul, Turkey
90.212.275.0995

ASIA/PACIFIC

IDC Singapore
Asia/Pacific Headquarters
80 Anson Road
#38-00 IBM Towers
Singapore 079907
65.6226.0330

IDC Australia
Level 3, 157 Walker Street
North Sydney, NSW 2060
Australia
61.2.9922.5300

IDC China
Room 611, Beijing Times Square
88 West Chang'an Avenue
Beijing 100031
People's Republic of China
86.10.8391.3610

IDC Hong Kong
12/F, St. John's Building
33 Garden Road
Central, Hong Kong
852.2530.3831

IDC India Limited
Cyber House
B-35, Sector 32, Institutional
Gurgaon 122002
Haryana India
91.124.6381673

IDC Indonesia
Suite 40, 17th Floor
Jakarta Stock Exchange
Tower 2, Jl. Jend. Sudirman Kav. 52-53
Jakarta 12190
6.221.515.7676

IDC Market Research (M) Sdn Bhd
Jakarta Stock Exchange Tower II
17th Floor
Jl. Jend. Sudirman Kav. 52-53
Jakarta 12190
62.21.515.7676

IDC Japan
The Itoyama Tower 10F
3-7-18 Mita, Minato-ku
Tokyo 108-0073, Japan
81.3.5440.3400

IDC Korea Ltd.
Suite 704, Korea Trade Center
159-1, Samsung-Dong
Kangnam-Ku, Seoul, Korea, 135-729
822.551.4380

IDC Market Research (M) Sdn Bhd
Suite 13-03, Level 13
Menara HLA
3, Jalan Kia Peng
50450 Kuala Lumpur, Malaysia
60.3.2163.3715

IDC New Zealand
Level 7, 246 Queen Street
Auckland, New Zealand
64.9.309.8252

IDC Philippines
703-705 SEDCCO I Bldg.
120 Rada cor. Legaspi Streets
Legaspi Village, Makati City
Philippines 1200
632. 867.2288

IDC Taiwan Ltd.
10F, 31 Jen-Ai Road, Sec. 4
Taipei 106
Taiwan, R.O.C.
886.2.2731.7288

IDC Thailand
27 AR building
Soi Charoen Nakorn 14,
Charoen Nakorn Rd., Klongtsonai
Klongsan, Bangkok 10600
Thailand
66.02.439.4591.2

IDC Vietnam
Saigon Trade Centre
37 Ton Duc Thang Street
Unit 1606, District-1
Hochiminh City, Vietnam
84.8.910.1233; 5

IDC is the foremost global market intelligence and advisory firm helping clients gain insight into technology and ebusiness trends to develop sound business strategies. Using a combination of rigorous primary research, in-depth analysis, and client interaction, IDC forecasts worldwide markets and trends to deliver dependable service and client advice. More than 700 analysts in 43 countries provide global research with local content. IDC's customers comprise the world's leading IT suppliers, IT organizations, ebusiness companies and the financial community. Additional information can be found at www.idc.com.

IDC is a division of IDG, the world's leading IT media, research and exposition company.

03-002SYSTEM3531
November 2002



www.idc.com