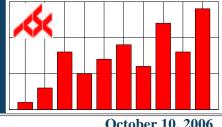
## Weekly Chain Store Sales Snapshot



International Council of Shopping Centers

FOR PUBLIC RELEASE AT 7:45 AM (ET)

**October 10. 2006** 

Latest Week's Sales Snapshot			
Week-to-Week Change:	0.5% from prior week		
Year-over-Year Change for the Week:	3.7% from prior year		

The ICSC-UBS retail chain store sales index for the week ending October 7 rose by 0.5%--which broke a four-week decline. On a year-over-year basis, seasonally-adjusted sales grew a bit faster in the latest week compared with the week ending September 30. Sales were relatively stronger in the West and relatively weaker in the Northeast. Bill Kirk of Weather Trends International (WTI) observed that "After 5-weeks of below normal national temperatures in September, October started off with much above normal temperatures and much drier weather, but that's ending quickly this week! A strong cold front will bring a 25 to 35 degree drop in temperatures to the Central U.S. early in the week and to the East Coast late in the week going into the weekend. Snow is likely in the Denver area tonight (1-2") and the higher elevations of Colorado and Wyoming could get over a foot! That's a bit early and much earlier than last year. More wet snow is possible midweek in the Upper Midwest but not accumulation is expected but flakes could make it as far South as Chicago late in the week and in New England." WTI further observed, "National temperatures last week averaged 0.3°F colder than last year but 2.8°F above normal for the nation as a whole. This was the sixth straight week with national temperatures trending colder than a year ago, but the string of 5-weeks of colder than normal temperatures was broken."

## **October Sales Expectations**

Chain store sales rose by 3.8% (based on ICSC's tally of 59 chains in September)--which matched its August gain and relatively consistent with its July pace. However, some of the strength in September was potentially "pulled forward" from October as the abnormally cool September weather helped to propel apparel and other seasonal goods in As a result, in October we expect September. comp-store sales will increase by approximately 3%.

Fiscal Month (Unadjusted, Year/Year Change)			
Current Fiscal Month (MTD) =	2.1%		
Prior Fiscal Month =	2.9%		
Two-Months Ago =	2.9%		
Selected Monthly Comparable Store Sales Tracking Estimates			
TGT = +4.0%	WMT = +3.0%		
FD = +3.5%	JCP = +1.0%		
Kohl's = +1.0%			
r=revised; (-) or (+) indicate the direction of the change in monthly			

sales expectations from the previous week.

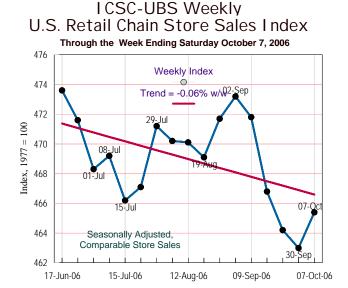


Chart 1

Week	Index	Year/Year	Weekly
Ending	1977=100	Chg.	Chg.
07-Oct-06	465.4	3.7%	0.5%
30-Sep-06	463.0	3.3%	-0.3%
23-Sep-06	464.2	4.2%	-0.6%
16-Sep-06	466.8	4.9%	-1.1%
09-Sep-06	471.8	3.8%	-0.3%
02-Sep-06	473.2	3.9%	0.3%
26-Aug-06	471.7	3.6%	0.6%
19-Aug-06	469.1	2.7%	-0.2%
12-Aug-06	470.1	2.6%	0.0%



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