



Protect what you value.



CASE STUDY

Regulus Group

Customer profile

Print and remittance processing provider

Industry

Financial Services

IT environment

Regulus Group has 1,200 desktop computers that need to be protected

Challenges

Regulus needed to ensure data security for 2 billion transactions processed annually. Data loss is their biggest concern; they suffered from 7 security incidents the year before installing McAfee.

McAfee solution

McAfee Active Virus Defense

Results

- Zero material security incidents since McAfee Active Virus Defense installation
- Simplified management and policy enforcement
- Confidence that compliance is enforced across 5 different industries
- Browser protection ensuring avoidance of unsafe sites
- Business continuity maintained with McAfee's trusted technical support to help manage response to threats

Regulus Group Uses McAfee for Financial Services Compliance and PC Protection

Security is paramount at Regulus Group. With headquarters in Napa, California, the company manages document and remittance processing for the financial services, insurance, health care, credit card and other industries. The nation's largest independent payment processor, serving one-third of the FORTUNE 50, Regulus is entrusted with huge amounts of information. Every year, it processes more than 2 billion transactions involving highly sensitive financial and personal information.

"Clients rightfully demand that their customers' sensitive data will be protected at all times," said Christian Philips, the company's chief information security officer (CISO). "We take that trust seriously, and therefore seek the most cutting-edge security solutions to protect our stored data and communications. We can't afford to go with second best."

To protect all this information, Regulus uses a tiered approach to security, securing each layer of process according to risk. Challenges are inherent. "Data loss is our biggest concern," Philips said, "and not all our employees are savvy about computer threats and other areas of data vulnerability."

Regulus had been using a gateway anti-virus solution to protect its desktop computers, but when the threat landscape was on the verge of advancing beyond that solution's capabilities Philips began looking for a new, more advanced way to ensure the integrity of his company's systems and information.

Specifically, Philips sought desktop security that could provide:

- Strong network access control
- Peace of mind that all users are in compliance with security policies before they connect to the network
- Single management and policy enforcement
- Scanning for surreptitious spyware, malware and suspicious programs
- Anti-rootkit technology to address the difficult problems that embed themselves into a PC's operating system
- Inbound and outbound email filtering for spam, viruses, phishing threats and more

Protecting the desktop

After evaluating desktop security products, Philips chose McAfee® Active Virus Defense as a comprehensive solution to protect Regulus Group's 1,200 desktop computers. He said McAfee won out over its competitors for numerous reasons, including technical support, competitive pricing, ease of use and compatibility for large desktop deployments. "McAfee is also very stable, and that makes our job a whole lot easier," he said.

It also was the only solution that could best fulfill Philips's requirements, as well as provide uninterrupted end-to-end desktop protection, simplified management and proactive threat mitigation and management. Moreover, it provides browser protection, advising employees in advance if web sites are rated as "unsafe" before any damage is done.

Philips and his team also rely on McAfee to enable them to deal with zero-day exploits that target vulnerabilities in operating systems. McAfee's technical team is among the first to recognize and respond to the attacks, and to disseminate information to deal with them. Quick and easy access to McAfee's technical support team helps Regulus manage assaults that could otherwise cripple its business.

Addressing regulatory compliance

As the CISO, Philips is responsible for ensuring that the company and its clients are protected against accidental exposure of sensitive data and non-compliance with regulatory laws across five industries. Keeping up with regulations and compliance requirements can be tricky—as regulations are passed or modified, it can be difficult to keep up to ensure the company is fully protected. Moreover, sometimes it can take years to determine how legal mandates will be applied and enforced, and new technologies continuously bring new security challenges. But Philips has full confidence in his McAfee solution.

"We are using McAfee here, and it has been part of our trusted security solution for years, backed by a strong brand and the top product support in the industry," he said. "With McAfee, I know I'm doing the best job of protecting our company, our employees, our clients and the exchange of large amounts of private data."

Zero material security incidents

Proof that Regulus had chosen the best solution was quick to come. In the year before McAfee Active Virus Defense was installed, the company recorded seven material security incidents. In the years since, there have been none.

Looking ahead

Philips said in the future he'll look to McAfee to address other security concerns, such as real-time content filtering to manage chat and email data streams. It's all part of his goal to protect Regulus and its customers as comprehensively as he possibly can.

"McAfee does all the security work to protect data; manage risk; defend against spam, viruses, Trojans and other malware; and ensure that our digital files and communications remain safe and company-friendly," Philips concluded. "It's an integral and reliable part of our multi-tiered security solution."

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**Christian Philips, CISO,
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